



BUSINESSLINKS

A PUBLICATION OF THE PITTSBURGH AIRPORT AREA CHAMBER OF COMMERCE

www.paacc.com

New Officers and Board Members Elected

Congratulations to the following individuals who have been elected to serve a three-year term on the Board of Directors commencing January 1, 2003. They are: Ralph Bonnar, The Allegheny Times; Ruth Delach, PTI/The Boyd School; Marian DeSantis, Financial Security; Robert E. Harper, Springer Bush & Perry; Marcy McKivitz, Adecco Employment Services, Inc.; Mark

Mustio, Hicks Heim Mustio; and Ron Staib, Bayer Corporation.

At the November Board of Directors meeting a motion was passed to expand the size of the Executive Committee. Elected to serve as officers and members of the Executive Committee for the upcoming year were: Mike Belsky, Chairman; Brian Walker, First Vice Chair; Marcy McKivitz, Second Vice Chair; Jim Steigerwald, Treasurer; Mark

Mustio as Immediate Past Chairman, and Sally Haas as President/Secretary. Ron Staib, George Scarborough, and Dan Taylor, were elected to serve as Vice Chairs.

We thank the following individuals whose terms have expired for their dedicated service and contributions: Cindy Johnston, Sir Speedy Printing; Joseph Kulik, Attorney at Law, and John Carlen, FBO AvCenter.

Nominations for Business Awards Open

Nominations are now being accepted by the Annual Business Awards Committee for candidates for the Business of the Year, Business of the Year: Not-for-profit, and Business Person of the Year: Corporate and Small Business.

These prestigious awards will be presented at the Business EXPO 2003 luncheon, which will be held on

April 3 at Robert Morris Sewall Center.

You'll find enclosed in this issue nomination forms, which detail criteria for nominating your candidates of choice. Members may nominate their own organization or a fellow Pittsburgh Airport Area Chamber of Commerce member, so take advantage of this opportunity

for some well-deserved recognition.

Nominations are due in the Chamber office no later than noon on Friday, February 7.

If you would like to serve on the Business Awards Committee, please contact Michelle Kreutzer at 412-264-6270 or email mkreutzer@paacc.com.

We've Moved!

In case you've missed our notice, our office is now officially located at 850 Beaver Grade Road, Moon Township.

Though we are still settling into our new office

location, plans for the near future include member access to a meeting room facility and space for an international desk for prospectors in the area.

WestAir-Comm Federal Credit Union is still co-located

with the Chamber, just around the corner from the Chamber's entrance.

When you're in the neighborhood, please stop by and visit us!

COMING

Thursday, April 3
To the Robert Morris University
Sewall Center



Pittsburgh Airport Area Chamber of Commerce
Presents

Business EXPO 2003

Featuring the Annual Business Awards Luncheon

RESERVE THIS DATE TO PROMOTE YOUR BUSINESS!

Look for vendor information in the mail shortly.

Chamber Calendar



Events/meeting RSVP or cancellations – call 412-264-6270 no later than 48 hours prior to scheduled date

Please visit our Online Events Calendar at www.paacc.com for updates and registration into

UPCOMING EVENTS:

Monday, December 15
Board of Directors Meeting
5:30 p.m., Hyeholde

Office Closed
December 25-26
January 1

Thursday, January 16
Networking at Noon
Embassy Suites

Monday, January 20
Board Retreat
Hyatt Pgh Int'l. Airport

Monday, January 27
Board of Directors Meeting
5:30 p.m., Radisson

Friday, January 31
Foundation Long Term Care Program, 7 a.m. registration,
Hyatt Pgh Int'l. Airport

Wednesday, February 5
Take Off Orientation
8:30 a.m., HQ Global Work-places

Friday, February 7
Breakfast Briefing
Doors open 7:30 a.m.
Chartiers Country Club

Tuesday, February 11
Business After Hours
5:00 p.m., Country Inn & Suites

Thursday, February 20
Networking at Noon
Ladbroses, Moon Township

Monday, February 24
Board of Directors
5:30 p.m., Courtyard by Marriott

COMMITTEES:

Thursday, January 9
Government Affairs
8:30 a.m., Call Chamber for site

Tuesday, January 21
Executive Committee
8:30 a.m., Chamber Office

Thursday, January 28
Ambassador Committee
9 a.m., PTI

Tuesday, February 18
Executive Committee
8:30 a.m., Chamber Office

Other meetings planned for January are BusinessEXPO and the Business Awards Committees. If you'd like to get more involved with the Chamber, these are two great opportunities! Contact the Chamber at 412-264-6270 or e-mail info@paacc.com. Volunteers are always welcome and appreciated.

New Members

Be sure to welcome and do business with these new members. Contact names and phone numbers are listed online at www.paacc.com in the Business Directory.

*Computer Fellows, Inc.
Laurel Linen Service, Inc.
A+ Air & Water Purification
Thorpe Reed & Armstrong
The Baltimore Life Companies
The Fragasso Group, Inc.
Liberty Insurance Agency
Famous Telephone Supply
Third Generation*

*Hickory Heights Golf Club, LLC
Aramark Refreshment Services
C.T. Miller
Green Apple Barter Services, Inc.
Manpower Professional
Beacon Printing Company*

*Maids to Order
Allegheny West Team PA
Career Link
SSI Services, Inc.
Tab's Water Service
P.A.C.M.
Mutual of Omaha
Discovery Works*

Foundation Plans Long Term Care Conference

BusinessLinks

Pittsburgh Airport Area Chamber of Commerce
850 Beaver Grade Road
Moon Township, PA 15108
Phone: 412-264-6270
Fax: 412-264-1575
URL: <http://www.paacc.com>
E-mail: Info@paacc.com

Editorial Copy Deadline:
5th of each month.

Flyer Insert Reservation:
Contact Chamber office
at 412-264-6270 six weeks
in advance of planned insertion date.

The Pittsburgh Airport Area Chamber Enterprise Foundation has organized a long term care conference, "Economic Impact with Long Term Care: Corporate Elder Care Planning", set for Friday, January 31, 2003 at the Hyatt Regency Pittsburgh International Airport.

The program, which will be held in association with Pennsylvania Chapters of Society Human Resource Management, will cover topics such as "Caregiving and Implications for Business", "Financing Long Term Care",

and "Long Term Care Insurance Actuarial Valuation".

This program has been approved for 8 recertification credit hours toward PHR/SPHR recertification through the Human Resource Certification Institute.

Invited guests (subject to change due to availability) include The Honorable Ed Rendell, Governor-Elect, Congresswomen Melissa Hart and Nancy Johnson, Congressmen Frank Mascara, John Murtha, William Coyne, and Congressman-Elect Timothy Murphy.

Partners for this program include John Hancock Financial Services, MetLife Financial Services, Financial Security, UnumProvident, and Pittsburgh Business Times.

We urge members of the Chamber to notify their Human Resource representatives about this program, as well as anyone interested in long term care initiatives. Details for the program are on the enclosed flyer, and you may register online at www.paacc.com or by calling the Chamber Enterprise Foundation at 412-264-6270.

Congratulations and Thank You!



Our ambassadors are a very special group of people who help the chamber throughout the year deliver renewal plaques, make welcome phone calls to new members, greet first-timers at events, attend

"Ribbon Cuttings", and much more. Throughout the year they compete for points and monthly recognition, and ultimately the Ambassador of the Year Award.

Chamber ambassadors recently welcomed Empress Mortgage with a ribbon cutting.

Ambassador of the Month

We'd like to recognize Gail Reichl, of CGR International Consultants, for earning the title of Ambassador of the Month in both September and October. She's done an incredible job representing our organization. Congratulations and thank you for all of your hard work on behalf of the Chamber!

Chamber Launches New "Members 1st" Program

The Chamber is pleased to announce the publication of its new "Members 1st Discount Directory." This directory offers special incentives and discounts on products and services to members from other members and is FREE to participate. This program was designed exclusively for

PAACC members as a value-added benefit for membership. Through this program we hope to encourage you to buy locally and patronize Chamber members whenever possible.

Approximately 1,000 copies of the Directory will be distributed to Chamber members. Additionally, the program is featured on the Chamber's website, www.paacc.com, with a special icon and in the "Members Only" section. Remember, this program is available to all employees of member businesses.

If you would like to include your company's discount, or to learn more about the very affordable display advertising opportunities available in this publication, then contact Michelle Kreutzer at mkreutzer@paacc.com - or register your discount on-line in the "Members Only" section. Deadline to be included is **January 17** (see enclosed flyer).

"Members 1st" is one of the many benefits of your PAACC membership.

Reserve Your Premium Position Now!

As a member of the Pittsburgh Airport Area Chamber of Commerce, you are invited to expand your REACH and make an IMPACT in the annual community magazine, *Images of Pittsburgh Airport Area*.

There is no better way to increase awareness for your business and our community than by advertising in our magazine. We are proud of our community and would like to share that with others. We will be using this magazine for relocation packets, economic development and tourism-marketing pieces and will distribute over 10,000 copies.

To get on board with *Images of Pittsburgh Airport Area* call Matt Prince at (800) 333-8842 or e-mail him at mprince@jnlcom.com.



BUSINESSLINKS is the monthly newsletter of the Pittsburgh Airport Area Chamber of Commerce, 850 Beaver Grade Road, Moon Township, PA 15108.

Phone: 412-264-6270

Fax: 412-264-1575

URL: <http://www.paacc.com>

E-mail: Info@paacc.com

Chamber membership includes a subscription to **BUSINESSLINKS**.

SUBSCRIPTION COST:

\$21 per year

©Pittsburgh Airport Area Chamber of Commerce. No part of this publication may be reproduced or copied in any form without written permission from Pittsburgh Airport Area Chamber of Commerce

CHAMBER MISSION STATEMENT:

The Pittsburgh Airport Area Chamber of Commerce exists to serve the needs and interests of our members, to promote their businesses through activities which encourage interaction among members and with others and to improve the economic environment of the Airport Area.

— 2002 CHAMBER OFFICERS —

MARK MUSTIO
Chairman

MIKE BELSKY
1st Vice Chair

MARCY McKIVITZ
2nd Vice Chair

BRIAN WALKER
3rd Vice Chair

JIM STEIGERWALD
Treasurer

DAVID GOLDMAN
Past Chairman

— CHAMBER STAFF —

SALLY HAAS
President
shaas@paacc.com

MICHELLE KREUTZER
Membership Director
mkreutzer@paacc.com

MISTY FETTY
Office Manager
mfetty@paacc.com

MARTY KRAMER
Administrative Assistant
mkrumer@paacc.com

It's a New Year With New Networking Opportunities!

**Make New Business Contacts at
Networking at Noon
Thursday, January 16**

Embassy Suites Hotel, Moon Township

FREE Networking Tips Session begins at 11 a.m.

Doors open at 11:45 a.m.

Bring plenty of business cards and a 30-second commercial about your goods and services.

\$21 members prepaid; \$25 at door; \$30 future members. Call 412-264-6270.

**All reservations must be secured with a credit card –
VISA, Mastercard, Amex**

**Register and set an *automatic reminder* online at
www.paacc.com.**


PITTSBURGH
Airport Area Chamber of Commerce

850 Beaver Grade Road
Moon Township, PA 15108

PHONE (412) 264-6270 • FAX (412) 264-1575

ADDRESS CORRECTION REQUESTED

DATED MATERIAL DECEMBER 2002/JANUARY 2003

PRESORT STANDARD
U. S. POSTAGE
PAID
PERMIT NO. 9
MCKEES ROCKS, PA

Should Old Acquaintance Be Forgot... NOT!

Connect with "Old" and "New" Acquaintances
at Pittsburgh Airport Area Chamber's upcoming

Business After Hours

Hosted by



Tuesday, February 11 • 5 to 7 p.m.

5311 Campbells Run Road

Join us for plenty of food, fun and networking!
Bring your business cards.

Advance registration by Friday, February 7 requested.

\$10 members prepaid; \$15 at door for Members/Guests

Reservations must be secured with a credit card –
VISA, Mastercard, Amex

Register online at www.paacc.com.



Don't Panic!

***There is still time to get each of your employees
and/or customers the perfect gift... gift certi-
ficates to local merchants delivered to your door
in festive envelopes!***

Everyone will love getting
CertifiChecks gift certificates because they are
available for numerous merchants in your area.
The recipient gets the gift of choice and you get all of
your shopping done.

**Order by phone or internet 24 hrs/day.
For more information or to place an order call:
1-877-770-4438 or visit www.paacc.com**